



Financing your future

Keeping abreast of the ever-changing demands of medical technology is an ongoing challenge; particularly at a time when technology is moving quickly, projects can be large scale and require long-term investment, and budgets are under constant pressure

The value of a strong relationship with your finance provider

Whether acquiring or upgrading a DR product or implementing an enterprise-wide IT or Managed Services solution, finding the right financial package – one that enables you to incorporate the advancements needed while making manageable financial commitments – often relies on a strong relationship between enterprise and finance provider. And the success of that relationship can depend heavily on how well those responsible for providing your finance understand the nuances related to the healthcare industry, and the challenges and drivers behind your decision-making processes.

Benefit from healthcare finance specialists

At Agfa HealthCare, as a long-term global leader in the healthcare field, we take pride in providing an alternative, informed source of finance to that offered by your principal banks or existing funding mechanisms. Whereas for mainstream financiers, healthcare is not their core business, our dedicated professionals combine financial expertise with a detailed understanding of the products, solutions and services you require to help you realize your goals.

Agfa HealthCare Customer Finance — The benefits

- Provides an alternative informed source of finance from a healthcare specialist
- Facilitates your project implementation through flexible, comprehensive packages
- Fast decision-making on finance requests
- Delivers optimal repayment schemes

Tailor-made solutions that help you manage your investment

For private or public institutions, large or small, we provide case-specific advice to help create flexible, comprehensive packages appropriate to your budget, and that cover everything from medical technology and IT hardware and software, to communications, archiving and information systems. In addition, our finance packages can include maintenance and future upgrades, giving you a clear view of your costs and payment schedules into the future, and without the need for major additional capital investments.

Swift application decisions

By bringing all the elements of your healthcare package together under one financial plan, application approval is fast and efficient and your accounting and documentation procedures are streamlined to become smooth and trouble-free.

Optimal repayment schemes

We create the optimum set-up between your operational and capital expenditure budgets. Our experts work with you to determine the best payment scheme and financial mix: from variable payment schemes and bridge financing, to special repayments and flexible or longer contract periods.

The result is financial management for projects of all sizes and scopes that enables you and your enterprise to realize your ultimate medical technology future.

Agfa HealthCare Customer Finance:
Providing an efficient and effective alternative source of financial investment.

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